

Fall 2022 Issue



Wade Lancaster
GARCA President

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### **President's Message**

GARCA Members,

As we approach the end of 2022, I'd like to thank everyone for making the past year a successful one. Our association is continuing to grow, and we are providing more ways to benefit members. We are all still experiencing supply issues, but we are continuing to adapt and carry on. Our membership has worked among ourselves and with industry partners to discuss and learn how to navigate through these difficult times.

I would like to thank everyone that joined us for our annual scholarship golf tournament at Stone Mountain. We had over 120 people in attendance and raised \$22,000 for scholarships. I would like to thank Cory Tibbs for all the hard work he puts into this event each year. We had a fantastic group of sponsors who helped make this event a great success. I would like to congratulate Stone Mountain Access for being this year's top tent sponsor for the second year in a row.

2023 will be here before we know it. We have a lot in store for the first quarter of 2023 and beyond. Our annual pheasant shoot is scheduled for January 27<sup>th</sup>. I'd like to encourage everyone to sign up quickly as there are limited spots available. Please reach out if you need help with registration or have questions about the event.

Our workforce development committee has been working hard on the first ever state SkillsUSA roofing competition being held in March 9-10, 2023 at the Georgia World Congress Center. We have been reaching out to contractors and connecting them with local high school trade programs. We all have trouble hiring good employees and this is a great way to get in front of the next generation. This is a great opportunity to get in front of these young adults

### President's Message (cont'd)

and show them that roofing is a career and not just a job. Please reach out to Betsy or me if you would like to get involved with some local schools.

During the SkillsUSA competition, we will also be educating students on roofing careers in the World of Roofing. We are looking for folks to work one of the stations and helping to offset the cost with sponsorships and donations.

We will be sending out the dates of our next webinars and trainings in the next few weeks. We will be focusing on some of the key challenges such as hiring new employees and OSHA. If you have specific topics you would like to see then please reach out with ideas.

As always, we encourage everyone to get involved as members. If you would like to get involved or help in any way then please reach out to Betsy, me, or anyone on the board.

I would like to thank everyone for their continued support of the organization. We hope everyone has a safe and happy holiday season.

J. Wade Lancaster
GARCA President
wlancaster@tectaamerica.com

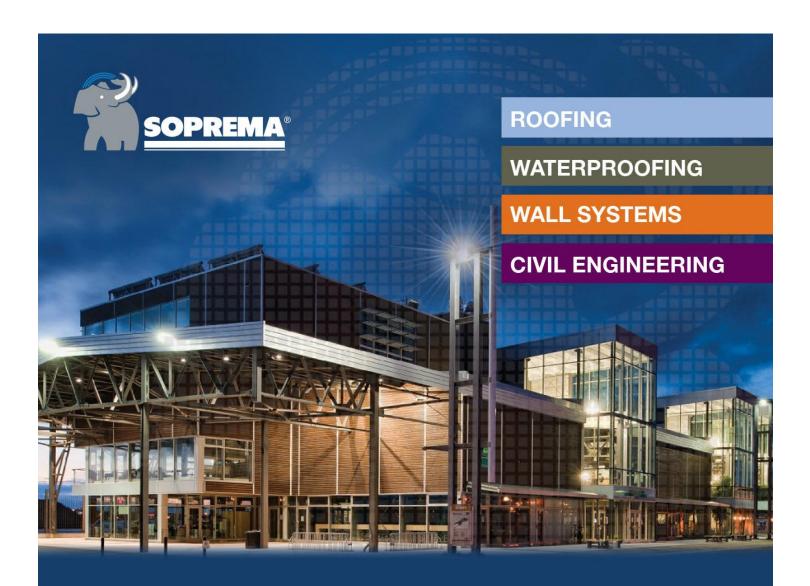




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### 2022 GARCA Annual Golf Tournament

# GARCA's Annual Golf Tournament to Benefit the Scholarship Fund was a huge success!

Postponing this year's tournament by a week made all difference. It was a beautiful day on the Lakemont Course at Stone Mountain Park. We had 120 golfers participate in the Tournament, the primary fundraiser for the GARCA Scholarship Program. Tournament participants enjoyed visiting all of the sponsor tents.

A special thank you to all of the sponsors who set up tents at various holes and provided drinks, snacks, giveaways and some very inventive games for the golfers to play while they were waiting to tee off.

Without the support and dedication of our players, sponsors and volunteers, this event wouldn't have been possible. Their support has repeatedly played a key role in the success of our Scholarship Program. We expect this year to be one of the most successful to date.

In the words of the 2022 scholarship recipients:

"Thank you so much for awarding me this scholarship. It is a blessing to me and my family.

Thank you for your generosity and helping me achieve my educations goals."

"I cannot begin to express how excited and thankful I am for this honor. This truly helps me financially and will help me to do my best in the years to come."















### 2022 GARCA Annual Golf Tournament (cont'd)

















### **2022 GARCA Annual Golf Tournament**

### **Congratulations to our 2022 Tournament Winners!**



1st Place Team
Congratulations to Jed
Breitbart, Chad Green, Buck
Hall and Craig Burkhalter



Tent Sponsor
of the Year
Stone Mountain Access



**2nd Place Team Congratulations to** Kelly Ray,
Taylor King, Tray Couch and

### Thank you to our 2022 Sponsors!

























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Bone Dry Roofing
CRS Supply
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Gulf Coast Supply & Manufacturing

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**Siplast** 

**Stone Mountain Access** 

**Summers Roofing** 

**Tecta America Southeast** 

**TNT Roofing Products** 

**Tropical Roofing Products** 

**Viking Roofing Products** 

WhitCo Roofing

### 2023 GARCA Scholarship Announcement

We are proud to be able to again offer GARCA Scholarships to deserving dependents of member company employees. The sole fundraiser for our Scholarship Program is our Annual Golf Tournament.

As with last year, applicants will fill out a new online scholarship application.

IMPORTANT: Applicants will need to have the following information/documents on hand before beginning the online application. You will NOT be able to save your application and return to it at a later date:

1. The official online scholarship

- application form completed and signed.
- 2. Last official high school or college transcript.
- 3. Official SAT/ACT scores (high school students only).
- Two reference forms filled out and emailed before deadline.
- 5. Answer to the Essay question. Why are you a good candidate to receive this award?
- 6. Current photograph.

The link to fill out the online application will be sent out to all primary contacts within our member companies around December 15th. If you would like the link to be sent to others within your organization such as

HR or Office Manager, please contact Betsy Rahm at info@garca.org.

The applications will be anonymously judged by Board and winners will be announced in early May.

**NOTE:** Proof of enrollment for Fall 2023 will be requested from all eligible applicants before the scholarship can be awarded. Checks will be made out to the school and mailed to the students.

The deadline for submission will be March 15, 2023. Good luck!





### Safety Training & Compliance

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# CELEBRATING A DECADE OF SAFETY EXCELLENCE

This year marks our 10th year of dedication to safety and preserving human life.

Thank you to our current and future partners for their commitment to joining us on this critical journey. We are looking forward to a new year filled with opportunities for hard work and mutual growth.

Here's to another 10 years of prosperous partnerships with STC!



### **New Rule on the Misclassification Issue**

# The Department of Labor Proposes New Rule on the Misclassification Issue

On October 13, 2022, the Department of Labor (DOL) published its Notice of Proposed Rulemaking, stating its objective is, "to help employers and workers determine whether a worker is an employee or an independent contractor under the Fair Labor Standards Act." This issue is commonly referred to in the construction industry as the misclassification issue.

According to the DOL, the proposed rule seeks to do the following:

- Align the department's approach with courts' FLSA interpretation and the economic reality test.
- Restore the multifactor, totality-of-the-circumstances analysis to determine whether a worker is an employee or an independent contractor under the FLSA.
- Ensure that all factors are analyzed without assigning a predetermined weight to a particular factor or set of factors.

- nomic reality factors. These factors include the investment, control and opportunity for profit or loss factors. The integral factor, which considers whether the work is integral to the employer's business, is also included.
- Assist with the proper classification of employees and independent contractors under the FLSA.
- Rescind the 2021 Independent Contractor Rule.

Undoubtedly, by rescinding the 2021 rule in which the core factors of control over the work and opportunity for profit or loss carried greater weight among other factors, application of the proposed rule will tip the scales in favor of finding that a worker is an employee, rather than an independent contractor. This is particularly true in those instances where the worker is economically dependent on the employer and where the worker is performing work integral to the employer's business.

Employers in the construction industry are on notice. Indeed, Principal Deputy Administration

for the DOL Jessica Looman has stated the construction industry is one of the industries where the DOL has put emphasis on protecting "low-wage vulnerable workers" from misclassification as independent contractors. Notably, the Associated Builders and Contractors has publicly opposed the proposed rule.

Hendrick Philips Salzman & Siegel (HPSS) has been providing legal services to the construction industry for more than 40 years, with over 150 years of cumulative experience, HPSS Law has been involved in construction issues from all perspectives - representing contractors, construction managers, specialty trade contractors, subcontractors and owners, as well as other parties involved in this industry. For more information go to www.hpsslaw.com.





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### **Upcoming Events**



## GARCA Pheasant Shoot January 27, 2023 Beaver Pond Farm

Bring your own 20 gauge or larger shotgun with a minimum of two boxes of ammo. High Brass Ammo #6 shot (preferred) and no higher than #7 1/2 shot. For those interested in shooting skeet, bring extra target load ammo for your gun of choice.

Birds will be dressed for Hunters to take home (if desired), along with a delicious recipe for cooking from our own Jonathan Glisson. Hunters will need a small cooler with ice for transportation. Participation is limited to 22 stations.

Registration is now open! Click on the Register Now link from info@garca.org to register. Spaces are limited so don't wait to book your space!

# Construction Ready Career Expo/ Skills USA Competition March 8-10, 2023 World Congress Center

We have the opportunity to pilot the first SkillsUSA state roofing competition in Georgia during the Construction Ready (formerly CEFGA) Career Expo from March 8-10, 2023, at the Georgia World Congress Center. This is an incredible opportunity to expose high school students to the roofing industry now and build a pipeline of potential employees for the Georgia roofing industry later.

The key to the success of this competition is identifying contractors and manufacturer/ supplier members to work with schools to get them ready for competition.

We are also looking for help with the actual competition in March. We need judges, sponsors for prizes and setup and breakdown help.

If you would be interested in helping out, please contact Betsy Rahm at info@garca.org.





#### 2023 Roofing Day April 18-19, 2023 Washington DC

As you know, this industry-wide event is a huge staffing and financial undertaking. NRCA watches costs extremely rigorously for this event and has worked to contain expenses as much as possible over the last 5 years, but as we all see in our budgets, inflation is having a considerable impact on things. This is particularly important in the hospitality industry where costs have increased by 30% just this year alone.

#### GARCA's will include:

- An opportunity to weigh-in on the issues presented
- Up to 5 complimentary registrations to participate in Roofing Day in D.C. 2023
- Recognition as a sponsoring partner with your organization's logo on all print and online eventrelated materials, including social media campaigns

If you would be interested in attending on behalf of GAR-CA, please contact Betsy Rahm at info@garca.org. AS part of our annual sponsorship, we get four free passes.

# REGISTERNOW

### 2023 GARCA PHEASANT SHOOT

Fri., January 27, 2023 • Beaver Pond Farm • Luthersville, Ga

8:00 - 8:30 AM GRAB & GO BREAKFAST SANDWICH

8:30 - 9:30 AM PRACTICE SKEET SHOOT

10:00 AM - 12:00 PM PHEASANT SHOOT

12:00 - 1:00 PM BUFFET LUNCH

Participation is limited to 22 Stations

Questions?
Jonathan Glisson 404-558-3446
GARCA Offices 770-615-3751

REGISTER AT GARCA.ORG



A portion of the proceeds benefit
THE FALLEN OUTDOORS

Taking Veterans and Active Duty Members on Therapeutic Outdoor Adventures

### **Safety Training Courses**



### **Safety Training for Members**

Education and training are important tools for informing workers and supervisors about workplace hazards and controls so they can work more safely and be more productive. GARCA is proud to be able to offer their members these very competitive class prices.

Training Class	Duration	Who Should Attend	GARCA Member Pricing
OSHA 30 Hour	4 Days	Supervisors	\$325
OSHA 10 Hour	2 Days	Workers	\$155
First Aid/CPR	5 Hours	Supervisors and Workers	\$95
Fall Protection	4 Hours	Supervisors and Workers	\$95
Forklift Operator	2 Hours	Workers	\$135
Mobile Elevated Work Platform (Aerial/Scissor Lift) Classroom only	2 Hours	Workers	\$95
HazCom	2 Hours	Workers	\$65
Flagger Control	2 Hours	Workers	\$95
Fire Safety	1 Hour	Supervisors and Workers	\$65
Qualified Rigger & Signal Person	6 Hours	Supervisors and Workers	\$225
New Hire Training	4 Hours	Workers	\$155

NOTE: All classes are available in Spanish if requested.

#### **How to Register**

If you would like to sign up for a class, you can use the attached form.

#### **Training Packages Available**

If you are interested in bundling classes and holding them at your office to reduce workers time away from the jobsite, please contact the office at 770-615-3751 or info@garca.org.

Online OSHA 30 classes are available. You have 6 months to complete from time you register.

### **Safety Training Courses (cont'd)**



### **CERTA Torch Training**

Education and training are important tools for informing workers and supervisors about workplace hazards and controls so they can work more safely and be more productive.

Training Class	Duration	Member Price (per employee)	Non-Member Price (per employee)
New Certification	8 Hours	\$300	\$350
Recertification	4 Hours	\$200	\$250

#### **Course Overview**

This course provides the NRCA approved roofing torch applicator program. Instructors will use NRCA manuals, video, classroom discussion and live demonstration to teach the most recent best practices and industry requirements for the safe use of roofing torches.

#### **Onsite Classes**

If you would like to have the training done at your location, you must have a minimum of 5 employees (and maximum of 10), a classroom/conference room set up and adequate space outdoors for the hands-on training portion of the class.

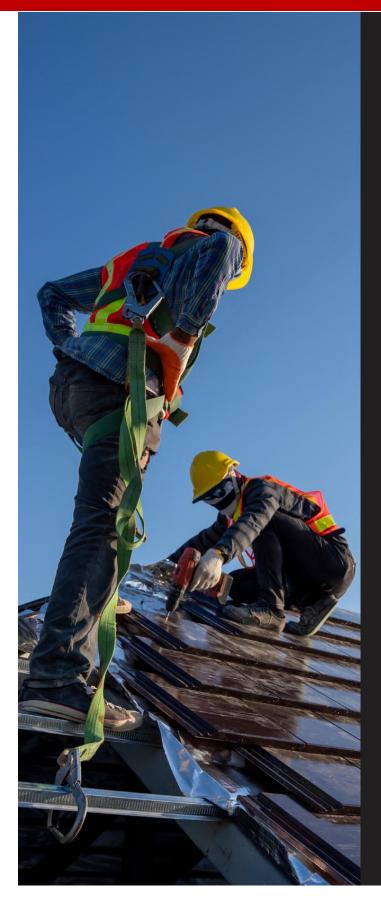
#### **Group Classes Available**

If you have less than 5 employees who need Torch Training, GARCA will also periodically offer classes at a convenient, central location. However, if we do not have the minimum number of participants within 48 hours of the training, we reserve the right to reschedule.

#### **How to Register**

Register online at <a href="www.garca.org/training">www.garca.org/training</a> or email registration form to <a href="mailto:info@garca.org">info@garca.org</a>. Please contact the GARCA office at 770-615-3751 or <a href="info@garca.org">info@garca.org</a> with any questions.

### **GARCA Voluntary Licensing Program**





### VOLUNTARY LICENSING PROGRAM

### GET STARTED TODAY. GARCA.ORG/GETSTARTED

Georgia Roofing Contractors Association's Voluntary Licensing Program was developed to increase industry standards in Georgia by elevating roofing contractor's knowledge, skills and professionalism through voluntary self-regulation. The license is provided through and managed by GARCA and is available to both Residential (Steep Slope) and Commercial (Low Slope) contractors.

"We must all work together to raise Georgia's roofing industry standards, improve safety, increase public confidence and build a solid foundation for the next generation of workers." -Wade Lancaster, GARCA President

Questions? 770-615-3751

### **GARCA Voluntary Licensing Program**



Join these contractors who have gone the extra mile and got licensed...

**Apollo-Primm** 

**Ben Hill Roofing** 

**Biscayne Construction** 

**Bone Dry Roofing** 

**Coastal GA Quality Roofs** 

**CORE Roofing Systems** 

**Crabapple Roofing** 

**Echols Roofing** 

**Ideal Building Solutions** 

**J Key Commercial Roofing** 

KTM Roofing Co. Inc.

L.E. Schwartz & Son Inc.

Metalcrafts, a Tecta America

**Mid South Roof Systems** 

**Mission Construction** 

**Perimeter Roofing** 

**Roof Management Inc.** 

**Roofing Professionals Inc.** 

Southern Comm. Roof Tech

**Specialty Roofing** 

**Summers Roofing Co.** 

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Pack of 500 cards = \$375

Contact Betsy at info@garca.org to order.

Go to <u>GARCA.org/GETSTARTED</u> to find out more about the program and to apply.

### **Welcome our New 2022 GARCA Members**

# Thank you for your support of the Georgia roofing industry!

**A&C Exteriors** 

A-Vet Roofing & Construction

**BASE Roofing** 

C & N Roofing

**Chandler Roofing** 

**Colony Roofers** 

Cornerstone Roofing and Restoration

**D-Mac Industries** 

**Empire Roofing of Georgia** 

**Findlay Roofing** 

**ICP Building Solutions Group** 

**Makeover Roofing** 

Mission Construction

**Nelson Roofing** 

North Georgia Property Renovations

**Parsons Roofing Company** 

**Patriot Pros Roofing** 

Pittman Waller

Platinum Roofing of Atlanta

**Premier Roofing & Siding** 

**Proaccess Roofing** 

**Pro-Active Sales and Marketing** 

**Quality Edge Metals** 

**Refuge Roofing** 

**SRS** Distribution

Westlake Royal Roofing Solutions



### **Support GARCA Members**

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Jeff.stanfield@abcsupply.com 770-805-3580

### Cody Aughton A & C Exteriors

acexteriorsga@gmail.com 912-504-7058

### Carm Termini A.C.T. Metal Deck Supply

sales@metaldecksupply.com 800-894-7741

### Nick Harvill ACH Foam Technologies, LLC

nharvill@achfoam.com 770-536-7900

#### Alan Frank

Alan Frank Roofing Co., Inc. alan@alanfrankroofing.com 478-972-4319

### Dale Pendergraft Ameristar Roofing Inc.

dale@p3-pr.com 770-831-1770

### Jeremy Dickman Apollo-Primm Roofing

JD@apolloprimm.com 770-934-2888

### Robert Hargreaves Apollo Roofing Company, Inc

RHcare@apolloroofing.com 770-751-6191

### John Phillips ARAC: Roof It Forward

info@roofitforward.com 770-675-7650

### Bobby Gregory A-Vet Roofing

bobby@avetroofing.com 478-447-5324

### Adam Smith BASE Lightning Protection, Inc.

adam@baselp.com 404-895-7729

### Brandon Smith Base Roofing

brandon@baseroofing.co 404-895-7729

### Edwin Delcarmen Beacon Roofing Supply

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#### **David Welch**

Ben Hill Roofing & Siding Co.

Dwelch@bhroof.com 770-949-3514

#### **Tony Ferrante**

Berridge Manufacturing Co.

tferrante@berridge.com 770-941-5141

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#### James Kellogg Bitumar (Georgia), Inc.

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#### **Travis Webb**

#### **Bone Dry Roofing Company**

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### John Coleman Bonitz of Georgia

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#### **Chris Braswell**

#### **Braswell Construction Group, Inc.**

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#### **Christian Brothers Roofing**

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#### Jarrett Eidell

#### **Coastal Georgia Quality Roofs**

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#### Josh Hipsher Empire Roofing of GA

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### Ramone Tejada ESC Safety Consultants

rtejada@escsafety.com 832-506-0755

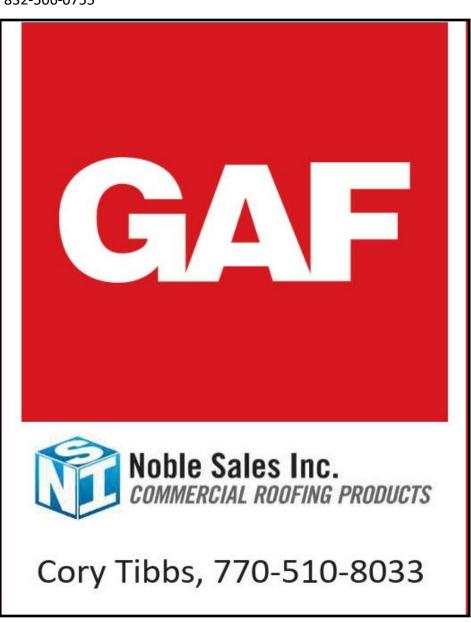
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**Omar Suliman Makeover Roofing** sales@makeoverroofing.com 700-800-0200

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#### **Pro-Active Sales & Marketing**

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#### Elaine Bare Roof Partners, LLC

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### Ted Deaton Roofing Professionals Inc

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#### **Alex Isenberg**

#### **Royal Adhesives and Sealants**

Alex.isenberg@rascp.com 470-774-7275

#### **Dales Shoemaker**

#### **Secured Roofing and Restoration**

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#### Rich Johnson Soprema

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#### Pam McNeese

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### Baxton McIntyre Westlake Royal Roofing

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